



2019 ASAC Annual Meeting

“The Future of Agriculture is Now”

November 3-6

Embassy Suites by Hilton St. Louis – St. Charles Hotel

Sunday, November 3:

- 2:30 – 3:30 Informal discussion of ASAC Vision / Direction
- 3:30 – 5:00 ASAC Board of Directors Meeting, open to all
- 5:30 – 7:30 Opening Reception, get-acquainted activities
- 7:30 Dinner on your own

Monday, November 4:

- 7:45 – 8:00 Welcome, Moe Russell CAC, ASAC President
- 8:00 – 8:50 Michael R. Dicks, Ph.D. and Emeritus Professor and President, AEConsulting
“Concerned About the Future of the Veterinary Profession?”
- 9:00 – 9:50 Julie Stackhouse and Nate Kauffman, St. Louis and Kansas City Federal Reserve Banks
“Views from Two Federal Reserve Banks on Ag Conditions and Ag Credit”
- 9:50 – 10:10 Break
- 10:10 – 11:00 Boyd D. Hopkins Sr. (Former Chairman, CorTrust Bank, Mitchell, South Dakota and Minnesota)
“A Lender’s Perspective on the Tightening of Credit Markets for Production Agriculture”
- 11:10 – 12:00 Paige Gilligan CAC (Risk Management Consultant, Risk Mitigators and Advisors)
“Ethics: Do you Practice What You Preach?”
- 12:15 – 1:30 Past Presidents’ Luncheon
- 1:30 – 2:20 Julie Strain, Red Wing Software
“The Future of Farm Financial Analysis – Sorting Through the Data”
- 2:20 – 2:40 Break
- 2:40 – 3:30 Andy Heggenstaller, Head of Agronomy and Manager, Syngenta U.S. Seeds
“Understanding Yield Potential and Breaking Yield Barriers in Corn and Soybean”
- 3:30 – 5:00 ASAC Business Meeting, passing of gavel
- 5:30 – 6:30 Reception
- 6:30 – 9:00 ASAC Banquet, featuring keynote Missouri Department of Agriculture Director Chris Chinn



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Tuesday, November 5:

8:00 – 8:50 Dick Wittman CAC, Principal, Wittman Consulting (on behalf of Farm Financial Standards Council)
“An Update from the Farm Financial Standards Council”

9:00 – 9:50 Brad Matthews, Branch Manager, Roach Ag. Marketing, Ltd.
“Market Outlook on Corn, Wheat, Hogs and Dairy”

9:50 – 10:00 Break

10:00 – 10:50 Kris Poulson, Co-Founder, Director of Business Development & Strategy, Sentera
“Remote Sensing in Agriculture, Present and Future”

11:00 – 12:30 Luncheon

12:30 – 12:45 Load bus

12:45 Depart hotel

TOUR: *(Times listed below are approximate in nature)*

1:00 Bayer (formerly Monsanto) tour
Followed by presentation:

- John Jansen, Climate Corporation, *“Unlocking Value Through Digital Transformation”*

4:00 Danforth walking tour, followed by Q&A

5:30 Depart Danforth for hotel

6:00 Arrive back to hotel

7:00 Dinner, on your own but with ASAC Ambassadors leading groups to different restaurants

Wednesday, November 6:

Breakfast on your own; Depart for home